

The Housing & Building Association of Colorado Springs is a private, non-profit 501(C)(6) corporation representing builders, developers, and remodelers, as well as trade contractors, materials suppliers, mortgage lenders, real estate agents, title companies, interior designers, architects, landscapers and beyond. We are more than members – we are community leaders and builders. Together, we contribute to the growth, prosperity and quality of life this exceptional community has come to enjoy.

As it has done since its beginnings in October of 1950, the HBA strives to raise the public perception of, and increase the business and career opportunities for, the men and women of our industry. Housing is a necessity as well as part of the American Dream, and we are, through our members, the providers who meet the housing needs of the community. We are also proud to be the authoritative voice and information source for housing to government, the general public and the housing consumer.

The HBA is focused on carrying out these Strategic Priorities in 2018:

ADVOCATE FOR HOUSING >

The HBA will continue to build positive relationships with local associations, organizations and elected officials. We will participate in the housing affordability conversation and will push for market-driven solutions that address the need for housing for the working class.

We will remain proactive in regulatory reform, including building codes, EPA regulation, the Colorado Springs Comprehensive Plan, and the statewide limited growth initiative.

BUILD COMMUNITY >

We will continue to expand our nationally-recognized Careers in Construction program into local classrooms at the high school and college level, with the goal of empowering more students to graduate and move into the workforce.

The HBA's Leadership Development program will engage the next generation of industry leaders to teach them the depth and breadth of the HBA, and enable them to become a vital part of the Association and the community.

ENHANCE THE VALUE OF MEMBERSHIP >

The HBA will offer more education and training opportunities that our members want and need to help them stay safe, competitive and current in their business.

We will offer exciting new events and venues that allow members to make valuable connections, grow their networks and enhance their business.

Please review the enclosed information and if you have any questions, don't hesitate to call me at 719-592-1800 ext. 119 or email to rhonda@cshba.com.

We look forward to welcoming you soon to the HBA of Colorado Springs!



Sincerely,
Rhonda Scurek
Director of Member Services
HBA of Colorado Springs

2018 Executive Committee

Mike DeGrant – DeGrant Consulting
President

Mark Long – Vanguard Homes
Immediate Past President

Todd Anderson – Shepherds Staff Consulting
President-Elect

Carrie Bartow – CliftonLarsonAllen, LLP
At-Large Advisor

Kyle Campbell – Classic Consulting
Political Advisor

Jim Johnson – GE Johnson
At-Large Advisor

Scott Mikulecky – Sherman & Howard, LLC
Legal Advisor

Kevin Walker – Walker Schooler District Managers
Policy Advisor

Renee Zentz – Housing & Building Association
Chief Executive Officer

2018 Board of Directors

Andrea Barlow – N.E.S. Inc.

Karl Berg – Mulliken Weiner Berg & Jolivet P.C.

Ralph Braden – Norwood Limited, Inc.

Mark Bussone – David Weekley Homes

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Lain Chappell – Solid Rock Custom Homes

Grace Covington – Covington Homes

Randy Deming – Campbell Homes, Ltd.

Mike Fenton – Century Communities

Dylan Fischer – Rheem Distribution

Jen Gesick – Jen Barry Productions

Danielle Grover – Jayden Homes

George Hess – Vantage Homes Corp.

Skip Howes – Scott Homes Ltd.

Eric Hunter – Keller Homes

Alphie Hutmacher – Coldwell Banker
Residential Brokerage

William Johannsen – C & C Sand and Stone

Aric Jones – Oakwood Homes, LLC

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Jerry Novak – Novak Consulting, Inc.

Josh Peterson – Vanguard Homes

John Radcliffe – Galloway & Company, Inc.

Mark Reyner – Land Title Guarantee Co.

Brian Rief – Independent Construction & Remodel Inc

Mike Ruebenson – La Plata Communities

Jared St. Aubyn – Saint Aubyn Homes

Scott Smith – ProTerra Properties, LLC

Todd Stephens – Windsor Ridge Homes, LLC

Chad Thurber – Vantage Homes Corp.





Membership Application

Company information

Company Name _____

Address _____ City _____ State _____ ZIP _____

Website _____ Email _____

Primary Contact _____ Title _____

Office Phone _____ Cell Phone _____

Email _____ Contractor License # _____

HBA Member Sponsor _____

The Housing & Building Association of Colorado Springs (CSHBA) knows the value of strength in numbers, and being a member is one of the most important things you can do for our industry. Without members and funding, there is no advocacy. In an effort to encourage membership, the CSHBA offers payment options. See page 9 for more information.

HBA Membership Commitment: I (we) agree, that if accepted, we will be governed by the bylaws of the Association and Code of Ethics, as long as we continue to be a member. I (we) also agree that when I (we) wish to withdraw, will pay all dues and indebtedness due the Association and tender resignation in writing to the Board of Directors. I (we) understand that acceptance of this application does not constitute membership until approved by the Membership Committee and the Board of Directors in accordance with the bylaws.

Political Dues: I understand that the Colorado Association of Home Builders will transfer a portion of my dues to the Committee for the American Dream, a political committee and Homes for All Coloradans, a small donor committee under Colorado law.

Annual Membership Dues: Membership dues in the Housing & Building Association of Colorado Springs are \$680 per year for Builder and Associate Members. You can choose either a one time payment, quarterly payments or a monthly payment plan that includes a \$4 monthly processing fee which will be added to the annual dues stated above.

Membership will take effect on your first payment. There are no refunds. *Membership Dues are subject to change by the Board of Directors.*

Your signature authorizes the HBA to charge the credit card or debit card you provided in order to pay for membership dues to the HBA.

Submitted by _____ Date _____

*A representative from the HBA will be in touch after your membership has been approved by the Board of Directors and will help you get involved.

Email rhonda@cshba.com or fax to 719-960-2773





Builder Assessments

In addition to the Association dues, Builder members are charged assessments on residential and commercial construction starts and lots, from the onset of membership. This Association’s jurisdiction shall follow and apply, for assessment purpose, to any and all other business entities engaged as general contractor of construction or land development and in which an Association Member is a principal (i.e. has ownership interests or management responsibilities are within the territorial jurisdiction of this Association).

COLORADO ASSOCIATION OF HOME BUILDERS (CAHB)

A \$20.00 per housing unit assessment will be paid by each Builder to the Colorado Association of Home Builders.

Please initial that you’ve read and understand the assessment paid to CAHB: _____

COLORADO SPRINGS CHAMBER & EDC

HBA Members will additionally be assessed on each building permit pulled from the Pikes Peak Regional Building Department. Upon collection, the assessments (below) will be paid to the Colorado Springs Chamber & EDC for economic development activities. If the Member has made a separate contribution to the Chamber & EDC, these assessments may not apply. Contributions made directly to the Chamber & EDC may be tax deductible; assessments paid to the HBA are not.

EDC Assessment

Option A, \$150 per permit, billed quarterly from the Chamber & EDC Enterprise Tax Zone. A portion of this is tax deductible and the end cost is approximately \$66 per permit pulled.

Option B: non-deductible: Billed when permits are pulled

Permit Valuation	Assessment
\$25,000–\$100,000	\$30.00
\$100,001–\$200,000	\$36.00
\$200,001–\$300,000	\$48.00
\$300,001–\$400,000	\$60.00
\$400,001–\$500,000	\$72.00
\$500,001–\$600,000	\$84.00
\$600,001–\$700,000	\$96.00
\$700,001–\$800,000	\$108.00
\$800,001+	\$120.00 max

Please initial that you read and understand the assessments paid to the Chamber & EDC: _____

Please choose the Assessment Option you would like:

Option A Option B

HBA will default to **Option B** if no selection is made.

HOUSING & BUILDING ASSOCIATION OF COLORADO SPRINGS (HBA)

The assessments outlined below are subject to a \$40,000 annual maximum per member company on lot and builder assessments.

Please initial that you read and understand the assessments paid to HBA: _____

1. Single-Family Dwelling Assessment: \$0.025 cents per square foot

Single Family dwelling assessments shall be based on the number of square feet in the dwelling. Determination of square feet per dwelling will be made in accordance with the formula used by Regional Building Department in determining cost of building permits.

2. Land Development: \$40.00 per platted lot

Any Member of the Association engaged in the development of land will be assessed according to the filed plat, or if this information is not available, the Member will furnish the information necessary for billing.

3. Commercial Unit Assessments

HBA Members will additionally be assessed on each building permit pulled from the Pikes Peak Regional Building Department. Upon collection, the assessments (below) will be paid to the Colorado Springs Chamber & EDC for economic development activities.

Permit Valuation	Assessment
\$0 – \$20,000	\$5.00
\$20,000.01 – \$30,000.00	\$8.00
\$30,000.01 – \$40,000.00	\$11.00
\$40,000.01 – \$50,000.00	\$14.00
\$50,000.01 – \$60,000.00	\$17.00
\$60,000.01 – \$70,000.00	\$20.00
\$70,000.01 – \$80,000.00	\$23.00
\$80,000.01 – \$90,000.00	\$26.00
\$90,000.01+	\$29.00 max.

I understand that I am subject to assessments for these companies in addition to the company name under which I am joining.

Initials _____



Membership Categories

Buyer's Guide Listings – Please select the top 3 categories that best describe your company's products /services.
There is a limit of three (3) free listings per company. Additional listings are \$15.00 each, for a maximum of nine (9) listings per company. The availability of categories are limited to the selection below. Categories will be listed in a printed directory and online directory.

Note: To be classified as a Builder Member your primary business activity must be one of the following:

- Building Contractors – Commercial
- Building Contractors – General
- Building Contractors – Remodeling
- Building Contractors – Residential/ Single Family/Multi Family
- Building Contractors – Semi-Custom/ Custom
- Land Development Commercial
- Land Development – Consultants
- Land Development – Management
- Land Development – Residential
- Remodeler

Accounting & Finance

- Accounting – CPAs
- Banks & Credit Unions
- Commercial Lenders
- Construction Disbursements
- Construction Lenders
- Estate & Financial Planning
- Financial Consultants & Planning
- Loans
- Mortgage Banker/ Loans
- Mortgage Brokers
- Renovation Loans
- Tax Services

Aggregate Production

- Aggregate Production

Appliances

- Appliance Delivery & Installation
- Appliance Distributors & Suppliers

Architects

- Architects

Automotive

- New / Used / Commercial
- Parts / Service / Repairs
- Sales / Leasing / Rental

Building Materials & Supplies

- Acoustical Ceiling Contractors
- Awnings
- Brick Veneer
- Building Materials & Supplies
- Central Vacuum Systems
- Closet Systems
- Decking & Specialty Lumber Products
- Drywall Contractors & Supplies
- Elevator Contractor
- Engineered Wood Products
- Fence Contractors/Suppliers
- Fireplace Sales/Services/Supplies
- Flag Poles & Supplies
- Framing Contractors
- Glass & Mirrors
- Gutters & Downspouts
- Handrails
- Helical Pier Installation
- Hot Tubs/Saunas/Spas/Steamers/ Pools
- Insulation – Services & Supplies
- Intercoms
- Lighting Control
- Lighting Designs & Consulting
- Lighting Fixtures
- Lighting Fixtures/Supplies/Repairs
- Lumber
- Marble & Granite
- Masonry Contractors
- Masonry Supplies
- Metal Buildings – Pre-engineered
- Metal Fabrication
- Millwork

- Mirrors
- Mudjacking
- Ornamental Iron
- Paint & Decorating Contractors/ Supplies
- Painting – Interior/Exterior
- Parking Lot Lighting Maintenance
- Plumbing Fixtures/Supplies
- Portable Restrooms
- Shower Doors
- Skylights
- Solar Power/ Photovoltaics
- Sound Attenuation
- Stair Builders
- Steel Beams & Products
- Steel Foundation Piers
- Stone – Synthetic & Veneer
- Stucco Contractors & Supplies
- Tile
- Wiring

Cabinets & Countertops

- Cabinet Delivery
- Cabinets/Countertops

Carpenters

- Carpenters
- Finish Carpenters

Computers, IT & Technology

- Computer Networking Services
- Computer Sales & Services
- Internet Services

Concrete

- Asphalt Contractors
- Concrete Block
- Concrete Curbs & Gutters
- Concrete Decorative Overlay





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- Concrete Flatwork
- Concrete Foam Forms
- Concrete Foundations
- Concrete Pavers
- Concrete Products
- Concrete Ready-Mix
- Concrete Removal

Consulting

- Building Science Consulting
- Construction Consulting & Management
- Design Consulting

Designers

- Designers – Homes & Buildings
- Interior Designers/Decorators

Doors & Windows

- Doors – Custom
- Doors – Sales/Service/Repair
- Installation – Windows, Doors, and Skylights
- Window Distributors
- Window Treatment Fabricator
- Windows Sales/Services

Drafting Services

- Drafting Services

Duct Design

- Duct Design

Electric Companies

- Electric Companies
- Electrical Contractors & Supplies

Electrical Work

- Residential Electrical Design

Employment Services

- Background Checks
- Drug & Alcohol Testing
- Employment Services – Permanent & Temporary
- Physicals

Engineering

- Civil Engineering
- Consulting/Land Planning
- Drainage/Water Resources
- Electrical Engineering
- Environmental Engineering
- Geotechnical Engineering
- Materials Testing & Inspection
- Soils Engineering
- Structural Engineering
- Traffic & Transportation

Entertainment

- Entertainment
- Event Services

Excavation Work

- Demolition
- Earth Moving Contractors
- Excavating
- Trenching
- Trenchless Technology
- Waterproofing

Floor Coverings

- Carpet Contractors/Suppliers
- Floor Coverings

Food & Beverage

- Catering

Foundation

- Foundation – Design
- Foundation – Drains

Furniture

- Furniture

Garage Services/Supplies

- Garage Cabinets
- Garage Doors
- Garage Floor Coating
- Garage Services/Supplies
- Garage Wall Organization Systems

Insurance or Title Company

- Customer Relations Consultant
- Escrow Services
- Home Warranty
- Insurance – Builder's Risk
- Insurance – Commercial
- Insurance – Group Health
- Insurance – Life & Disability
- Insurance – Property & Casualty
- Insurance – Workers Compensation
- Title Insurance

Kitchen & Bath

- Kitchen & Bath – Design/Planning/Installation
- Kitchen & Bath Showroom
- Kitchen Remodeling





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Landscaping & Landscape

Materials

- Cement Products
- Landscape Architects
- Landscape Contractors
- Landscape Enhancements
- Landscape Maintenance
- Landscape Materials & Supplies
- Landscape Renovation
- Landscaping – Water Features
- Landscaping – Xeriscape
- Nurseries
- Railroad Ties
- Snow & Ice Removal
- Sprinkler Systems
- Synthetic Turf / Artificial Turf
- Topsoil
- Tree Relocation

Legal Services

- Attorneys
- Legal Services

Marketing, Advertising or Public Relations

- Advertising
- Community Events
- Flags
- Kiosk Program
- Marketing
- Marketing Research & Analysis
- Media Services
- Newspapers
- Promotional Products
- Public Relations
- Publicity & Promotions
- Radio Stations
- Signs & Banner
- Television Stations
- Web Site Development

Moving Services & Supplies

- Boxes & Packing Supplies
- Moving Services

Other Services

- Apparel
- Fuel & Lubricants
- Gifts
- Medical Care
- On-Site Fueling
- Silk Screen Embroidery
- Sporting Events
- Storage / Warehousing
- Storage Sheds/Buildings
- Wholesale Distributor

Planning or Design

- Custom Home Design

Plumbing, Heating & A/C

- Air Conditioning & Heating Contractors/Services
- Duct Design
- Heating Contractors
- HVAC Wholesaler
- Plumbing Contractors

Professional Services

- Asset Stabilization and Preservation
- Audio-Video Systems
- Blueprints
- Cleaning Services & Supplies
- Code Compliance Services
- Conference Facilities
- Construction Cleaning
- Convention & Exhibition Facility

- Copying and Duplicating Services

- Energy Audits
- Energy Efficiency Programs
- Entitlement/Vesting Project Processing
- Equipment Rentals & Leasing
- Equipment Sales & Service
- Graphic Designers
- Home Automation Services
- Home Entertainment Systems/Services
- Home Theater Systems
- Indoor Air Quality Solutions
- Inspection Services
- Paving Contractors
- Photography
- Printers
- Renderings
- Safety
- Sales Training
- Sanitation & Waste Removal
- Structural Repair
- Surveying
- Trash Removal
- Trucking
- Video Production
- Window Coverings
- Window Treatments

Property Management

- Associations
- HOA Consulting & Management
- Property Maintenance
- Special/Metro District Consulting & Management
- Stormwater Management





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The availability of categories are limited to the selection below. Categories will be listed in a printed directory and online directory.

Real Estate

- Acquisition, Sales and Development Law
- Brokers
- Closing Services
- Commercial Sales
- Consultants
- Loans
- New Home Sales
- Relocation Services
- Residential Sales

Remodeling

- Basement Design/Finish
- Bath Sales/Services
- Bathroom Remodeling
- Home Improvement
- Kitchen Remodeling
- Remodeling – Residential
- Restoration

Roofing, Siding and Sheet Metal Work

- Roof Trusses
- Roofing Contractors
- Roofing Manufacturers
- Roofing Supplies
- Sheet Metal Contractors
- Sheet Metal Fabrication
- Siding Contractors
- Siding Manufacturers

Security Systems & Alarms

- Security Systems & Alarms

Sunrooms

- Sunrooms

Utilities

- Pipeline Contractors
- Telephone Sales & Services
- Utilities Companies
- Utilities/Utilities Installation Contractors





Additional Contacts

Please list other employees you would like on the account:

1. Name ----- Title -----

Email ----- Phone -----

2. Name ----- Title -----

Email ----- Phone -----

3. Name ----- Title -----

Email ----- Phone -----

4. Name ----- Title -----

Email ----- Phone -----

5. Name ----- Title -----

Email ----- Phone -----

RETURN TO:

rhonda@cshba.com or fax 719-960-2773





Membership Payment

I am submitting payment for the following:

- HBA Membership Dues \$680.00
- Voluntary Political Action Committee Contribution \$_____
- Remodelers Council Membership* \$ 70.00
- Sales & Marketing Council Membership* \$ 75.00
- * Please complete separate application*
- Total amount paid or to be charged to my credit card \$_____

Annual Payment
\$680 (one-time payment)

Monthly Payments
Month 1 \$200
Months 2-11 \$48

Quarterly Payments

Month 1 \$200
Months 4, 7, 10 \$176

Payment Method:

- Cash Check (payable to HBA)
- Credit Card (you must complete cc authorization form)

Please print the information below:

I would like to pay by: One-time Payment Quarterly Payments Monthly Payments

Card # _____ Exp. Date _____ Security Code _____

Name on Card _____

Billing Address _____

City, State, ZIP _____

Cardholder Name _____

Company Name _____

I (we) agree to the terms and conditions of the Options program and understand that my card will be on file for the recurring payments. *Election of the Dues Payment Plan Option commits you to a full payment of the dues.*

Signature _____

Housing & Building Association of Colorado Springs
4585 Hilton Pkwy, Suite 100
Colorado Springs, Co 80907

RETURN TO:
rhonda@cshba.com or fax 719-960-2773

