

Cheryl Windom

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Objective

To work with new Home Buyers and Home Builders selecting Interior Finishes for new home construction

Experience

Windom Interiors

Sept 2008 to Present

- Independent Interior Designer providing consulting services to homeowners and builders. Past and current projects include Model Home updating; new home construction interior finishes selection, custom drapery, accent paint, space planning for individual homeowners and builders.

Classic Homes

March 2005 – Aug 2008

- Design Consultant for Classic Homes. Assisted in opening new Design Studio for Classic Homes. Worked with new homebuyers to select interior finishes for their homes. Presented Classic's included features and educated customers on opportunities to upgrade. Provided pricing, cabinet, tile layouts to buyers. Provided construction details and drawings for purchasing and construction superintendents. Worked with fellow design team members to create exterior color schemes for Classic Communities. New Model Home interior design using furnishings from previous models to reinvent a look for a new model home.
- Consistently among highest Eliant Customer service scores at Classic Homes Design Studio - 92-95% customer satisfaction on Eliant's new 10-point grading scale. Consistently sold the highest amount of options in Classic Home's Design studio with sales of 2.5 – 3 million in option sales yearly. This was 40% of gross option sales from a 4 Designer team. Worked with 100-160 families per year.

US Homes

July 2001 – March 2005

- Design Consultant for US Homes/Lennar Corporation. Worked with new homebuyers to select interior finishes for their new homes. Presented US Homes' included features and educated customers on opportunities to upgrade finishes. Recorded selections and provided construction, purchasing and customer with contract documents to work from. Project lead on design of new design studio moving studio from one location to a new one and providing a new improved design for "3 car garage" studio to provide workable space for 2 designers and 2 selection appointments to occur in one space.
- Part of 2 Designer team to receive *Eliant Award* for 2nd best customer service satisfaction scores in the United States for all of 2003. Worked with 75-110 families per year.

Previous Work History:

Stay at home Mom 1990-2001, Lewan and Associates, Territory Salesperson, 1989-1990, Bacos and Berg Scandinavian Furniture, Store Manager 1987-1989, Ethan Allen Furniture Gallery, 1984-1985, Design Consultant

Education:

B.A Art History, University of Maryland, Heidelberg, Germany

1989

Interior Design, University of Minnesota, College of Design

1980-1983

Allied Member, ASID

2008