

## ***A special invitation from the Housing and Building Association of Colorado Springs***

The Housing & Building Association of Colorado Springs is made up of member companies ranging from builders, developers, trade contractors, materials suppliers, mortgage lenders, Realtors, title companies, remodelers, interior designers, architects, landscapers, and so on... Our members all play a vital role in the construction industry in Colorado Springs and surrounding areas. Together we contribute to the growth, prosperity and quality of life this exceptional community has come to enjoy.

Membership in the HBA gives you 3 memberships in 1! Local membership, the Colorado Association of Home Builders (CAHB) and the National Association of Home Builders (NAHB.) NAHB is a community of members of all business sizes who are fully connected to the power of the nation's building industry. Like you, our members want prosperous businesses to work in and safe and affordable homes to live in. And they get what they need from NAHB -- the very best information, advocacy, and networking opportunities available. We invite you to join us -- you'll feel right at home!

Known as the "voice of the housing industry", NAHB is a federation of 830 state and local associations representing more than 230,000 building industry professionals. NAHB's mission is to enhance the climate for housing and the building industry, and to promote policies that will keep housing a national priority. NAHB's wide range of services gives members a leading edge in a very competitive market.

***The Guiding Principles of the HBA are to promote, protect, and support our members.*** We are one of the strongest, most effective lobbying groups locally, statewide, and rank in the top - 10 nationwide. We are consistently successful in defeating legislation that adversely affects both residential and commercial business, lobbying for legislation that positively affects business, and helping to elect leaders who have a strong belief in a market economy that supports a strong, quality community.

Throughout Colorado, we continue to be a major contributor in the political arena. Currently, issues facing our industry include the need to find solutions for future water, funding for our schools through community involvement and financial support, and guiding the implementation of good regulatory policy.

Your support of the HBA is needed to continue the good work. Please review the enclosed information and if you have any questions, don't hesitate to call me at (719) 592-1800 ext. 17, or send an email at [shirley@cshba.com](mailto:shirley@cshba.com). We look forward to welcoming you soon into the HBA of Colorado Springs.

Sincerely,



Shirley Rouse  
Director of Member Services

### **Executive Committee**

Ralph Braden, Nor'wood Limited Inc.  
*President*

Michelle Grove-Reiland, Spires Broadmoor  
*President Elect*

Bobby Ingels, Ingels Company  
*Immediate Past President*

Kyle Campbell, Classic Consulting Engineers & Surveyors, LLC  
*Public Policy Advisor*

Scott Mikulecky, Sherman & Howard LLC  
*Legal Advisor*

Mike Law, Merrill Lynch  
*Member Services Advisor*

Kevin Walker, Nor'wood Limited, Inc.  
*Political Advisor*

George Hess III, Vantage Homes Corporation  
*At-Large Advisor*

### **2008 Board of Directors**

Randy Case, Case International Company

Richard Carson, Nationwide Flooring & Design

John Cassiani, Banning Lewis Ranch

Mike DeGrant, Lowell Development

Randy Deming, Campbell Companies

Mike Finkbinder, Robbins Roofing

Victoria Stone, Allegory Advertising

Heath Herber, Westerra Development

Skip Howes, Scott Homes Ltd.

Bill Johannsen, C & C Sand and Stone Co

Jim Larson, Keller Homes

Joe Loidolt, Classic Homes

Rhonda McDonald, CreekStone Homes

Kenton Pass, Kenton Pass & Company

Larry Nichols, Nichols & Comito

Jerry Novak, Classic Communities

John Rickman, Your Loan Team, LLC

Vince Shoemaker, Bryan Construction

Randy Slaybaugh, Land Title Guarantee

Tom Taylor, La Plata Communities

Greg Timm, Cygnet Land, LLC

Dean Venezia, Vintage Companies

Jay Walther, Oakwood Homes

Dave Warner, American National Bank

Charlie Williams, Infinity Land Corporation

### **HBA Staff**

Renee Zentz HBA Executive Vice President



## **Mission Statement**

The Housing & Building Association of Colorado Springs is committed to promoting policies that allow for the production of safe, decent and affordable housing and to enhancing the environment for the housing and building industry in El Paso County.

## **Guiding Principles**

The Housing & Building Associations Guiding Principles are to PROTECT, PROMOTE, and SUPPORT our Members.

## **Benefits of Membership in the HBA**

- HBA offers credibility and accountability
- HBA works to keep the building industry and community strong,

HBA looks at the big picture and long-range issues that may affect our industry – your business. HBA is one of the most influential organizations in the region and the state

- Actively participates in the regulatory environment  
Monitors the city and county government including utilities, to assure a place at the table when new rules, regulations and fees are proposed
- Involved politically  
Endorse and help to elect pro business candidates with financial and campaign support  
Endorse ballot issues important to the health of our community and state with financial and campaign support  
Lobby local, state, and national legislative delegations for support of issues important to our industry

You are a stakeholder with an important investment – we work to support that investment and help to create opportunities to grow your business.

- Networking opportunities  
Members doing business with members
- Marquee events  
Parade of Homes  
Remodeled Homes Tour  
Golf Tournament  
Home & Garden Show with booth discounts
- Education opportunities
- Company name published semi-annual in Colorado Springs Business Journal  
Affordable advertising opportunities in the Journal  
Membership mailing list
- Members-only benefits  
Advertising opportunities in The HOMEFRONT  
Member Advantage benefits from NAHB, includes discounts on GM vehicles, Dell computers, UPS and more!

**For only \$0.30 per hour HBA worries about your business environment.**

**\$533.50 of your Member dues are tax deductible!**

**Lew Christensen - Gold Canon Investments, LLC**

*Involved with the creation of the Economic Development Corporation and one of the original partners of Briargate*

Membership in Housing & Building Association is so very important because we can accomplish so much more as a united group than we can individually. He has been particularly appreciative with the HBA's involvement in subdivision issues and in the political action arena. He encourages all new members to become involved with HBA projects and committees so they can contribute and understand the important issues which face our community.



HOUSING & BUILDING ASSOCIATION  
OF COLORADO SPRINGS

Application for Membership in the  
**Housing & Building Association of Colorado Springs**

4585 Hilton Parkway, Suite 100 Colorado Springs, CO 80907 Phone: 719-592-1800 Fax: 719-260-8398  
www.cshba.com

Primary Contact \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Company Name \_\_\_\_\_

Mobile \_\_\_\_\_

Address \_\_\_\_\_

Email \_\_\_\_\_

City \_\_\_\_\_ ST \_\_\_\_\_ ZIP \_\_\_\_\_

Preferred Method of Contact?  Email  Fax  Mail

Web site \_\_\_\_\_

Contractor license number \_\_\_\_\_

Number of Employees in El Paso County \_\_\_\_\_

License expiration date \_\_\_\_\_

Referred by \_\_\_\_\_

**Annual Membership Dues:** Membership dues in the Housing & Building Association of Colorado Springs are \$630 per year for Builder and Associate Members. Membership is for the 12-months beginning the month in which your application is accepted by the Board of Directors. Additional assessments may apply in accordance with the Bylaws. *Membership Dues are subject to change by the Board of Directors.*

**HBA Membership commitment:** I (we) agree, that if accepted, we will be governed by the bylaws of the Association and Code of Ethics, as long as we continue to be a member. I (we) also agree that when I (we) wish to withdraw, will pay all dues and indebtedness due the Association and tender resignation in writing to the Board of Directors. I (we) understand that acceptance of this application does not constitute membership until approved by the Membership Committee and the Board of Directors in accordance with the bylaws.

**Compliance with fax and email laws :** I understand that by providing the fax number and email address above, I hereby consent for the company to receive faxes and emails sent by CSHBA and NAHB.

**Political Dues.** I understand that the Colorado Association of Home Builders will transfer a portion of my dues to the Committee for the American Dream and to Homes for All Coloradoans, a political committee under Colorado law.

Signature \_\_\_\_\_ Date \_\_\_\_\_

**Optional Monthly Payment Plan \* Authorization for Automatic Billing**

This agreement binds the payer to one full year of membership dues paid in 12 monthly installments. Monthly dues paid in monthly installments will continue thereafter until written notice of cancellation by the member. The payer may also choose to change their method of payment to one annual payment.

Name \_\_\_\_\_ Company Name \_\_\_\_\_

Credit Card (Visa/MC/Amex/Disc) \_\_\_\_\_ Cardholder Name \_\_\_\_\_ Exp Date \_\_\_\_\_

My signature below authorizes the HBA to charge the credit card or debit card I provided in order to pay for my Membership Dues to the HBA. I further understand that the annual dues to the HBA is \$630 and because I have chosen to exercise the Membership Dues Payment Plan Option program a \$4.00 per month processing fee will be added to the annual dues stated above. Membership will take effect on your first payment and approval by the Board of Directors.

I (we) agree to the terms and conditions of the HBA Monthly Payment Plan Option and understand that my card will be on file for the reoccurring payments. The Membership Dues Payment Plan Option is subject to change by the Board of Directors at any time.

Authorized Signature \_\_\_\_\_ Date \_\_\_\_\_

*By signing, I hereby agree to the terms of the monthly payment plan. Obligated for one year. The option monthly payment plan is not available for Council or Affiliate Member Dues or for Assessments. Payment-in-full must accompany application for these membership options*

**Next step: Your application must be formally approved by the Board of Directors. They meet the 3rd Wednesday of each month. Approximately 10 days after the meeting, you will receive a welcome packet from the HBA.**

**Method of Payment**

Check # \_\_\_\_\_ Check Amount \$ \_\_\_\_\_

Visa  Mastercard  Discover  American Express

Credit Card Amount \$ \_\_\_\_\_ Security Code \_\_\_\_\_

Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Cardholder Name \_\_\_\_\_

Signature \_\_\_\_\_

**For HBA Use only**

Entered in Database \_\_\_\_\_ Approved by Board of Directors \_\_\_\_\_

Reported to NAHB \_\_\_\_\_ Packet mailed \_\_\_\_\_

*Last updated on 2/17/2009*

# Assessments

In addition to the base dues, Members are charged assessments, beginning from the date of membership, on residential and commercial construction starts and on lots. This Association's jurisdiction shall follow and apply, for assessment purpose or otherwise, to any and all other business entities engaged as general contractor of construction or land development, and in which an Association Member is a principal, i.e., has ownership interests or management responsibilities, provided said other business entity activities are within the territorial jurisdiction of this Association. It is the responsibility of every Association Member to promptly inform the Association of every other entity in which an Association Member is a Principal.

## COLORADO ASSOCIATION OF HOME BUILDERS ASSOCIATION

A \$20.00 per housing unit assessment will be paid by each Builder to the Colorado Association of Home Builders.



Please initial that you've read and understand the assessment paid to CAHB: \_\_\_\_\_

Note: CAHB Assessments are subject to change by the CAHB Board of Directors.

## ECONOMIC DEVELOPMENT CORPORATION ASSESSMENT



HBA Members will additionally be assessed on each building permit pulled from the Pikes Peak Regional Building Department. Upon collection, the assessments identified to the right will be paid to the Colorado Springs Economic Development Corporation (EDC). If the Member has made a separate contribution to the EDC, these assessments may not apply. Contributions made directly to the EDC may be tax deductible; assessments paid to the HBA are not.

Please initial that you read and understand the assessments paid to the EDC: \_\_\_\_\_

Note: EDC Assessments are subject to change by the Board of Directors

## EDC Assessments

Permit Valuation	Assessment
\$25,000 - \$100,000	\$30.00
\$100,001 - \$200,000	\$36.00
\$200,001 - \$300,000	\$48.00
\$300,001 - \$400,000	\$60.00
\$400,001 - \$500,000	\$72.00
\$500,001 - \$600,000	\$84.00
\$600,001 - \$700,000	\$96.00
\$700,001 - \$800,000	\$108.00
\$800,001 and Up	\$120.00 MAX

## HOUSING & BUILDING ASSOCIATION OF COLORADO SPRINGS

The three assessments outlined below are subject to a \$30,000 annual maximum per member company.

Please initial that you read and understand the assessments paid to the HBA of Colorado Springs \_\_\_\_\_

Note: HBA Assessments are subject to change by the Board of Directors.



HOUSING & BUILDING ASSOCIATION OF COLORADO SPRINGS

### 1. SINGLE FAMILY DWELLING ASSESSMENT

Single Family dwelling assessments shall be based on the number of square feet in the dwelling. Determination of square feet per dwelling will be made in accordance with the formula used by Regional Building Department in determining cost of building permits.

**.02 cents per square foot**

### 2. LAND DEVELOPMENT

Any Member of the Association engaged in the development of land will be assessed according to the filed plat, or if this information is not available, the Member will furnish the information necessary for billing.

**\$30.00 per platted lot**

### 3. COMMERCIAL UNIT ASSESSMENT

Permit Valuation	Assessment
\$0 - \$20,000	\$5.00
\$20,000.01 - \$30,000.00	\$8.00
\$30,000.01 - \$40,000.00	\$11.00
\$40,000.01 - \$50,000.00	\$14.00
\$50,000.01 - \$60,000.00	\$17.00
\$60,000.01 - \$70,000.00	\$20.00
\$70,000.01 - \$80,000.00	\$23.00
\$80,000.01 - \$90,000.00	\$26.00
\$90,000.01 and Up	\$29.00 MAX

### Other companies in which I am a principal member include:

\_\_\_\_\_

\_\_\_\_\_

Please attach additional sheet if necessary.

I understand that I am subject to assessments for these companies in addition to the company name under which I am joining.

Initials \_\_\_\_\_

### Mission Statement

The Housing and Building Association of Colorado Springs is committed to promoting policies that allow for the production of safe, decent and affordable housing and to enhancing the environment for the housing and building industry in El Paso County.

### To achieve this mission, our members uphold the following Code of Ethics:

- constantly seek to provide better values so that an ever greater share of our people may enjoy the benefits of home and property ownership.
- strive to develop the efficiency of the building and

land development industry to the end that labor may receive its just and proper reward.

- contribute their knowledge of building and land development to the best interests of those they serve.
- not knowingly enter into any contract, the terms of which are designed to imperil the rights of either labor or the suppliers of materials to receive a fair return for services or goods furnished.
- not obtain any business by means of fraudulent statements or by use of implications unwarranted by fact or reasonable probability.

- comply both in spirit and letter with rules and regulations prescribed by the law and government agencies for the health, safety and progress of the community.
- be alert to examine proposed or enacted state and local legislation detrimental to social, economic and political progress and to have input into such proposed actions to avoid such detrimental results.
- not perform or cause to be performed, any act that would tend to adversely reflect on or bring into disrepute any part of the building or land development industry.

# BUSINESS CATEGORIES

**BUYERS GUIDE LISTINGS:** A section of the Membership Director will list Buyer's Guide categories — a place where members can locate providers of specific products and services. **PLEASE CIRCLE THE TOP THREE CATEGORIES THAT BEST DESCRIBE YOUR COMPANY'S PRODUCTS/SERVICES. There is a limit of three (3) free listings per company.** Additional listings may be purchased at \$15.00 each, for a maximum of nine (9) listings per company. Please note that the availability of categories is limited to the selection below.

Accounting - CPAs	Concrete Removal	Flag Poles & Supplies
Acoustical Ceiling Contractors	Concrete Roof Tile	Floor Coverings
Advertising	Concrete Sealer	Foundation - Design
Air Conditioning & Heating Contractors/Services	Construction Cleaning	Framing Contractors
Apparel	Construction Consulting & Management	Furniture
Appliance Delivery & Installation	Construction Disbursements	Garage Cabinets
Appliance Distributors & Suppliers	Construction Lenders	Garage Doors
Appraisers	Convention & Exhibition Facility	Garage Floor Coating
Arborists	Cookware	Garage Services/Supplies
Architects	Copying Equipment & Supplies	Garage Wall Organization Systems
Architectural Review Services	Cosmetic Sales	Gazebos
Asphalt Contractors	Custom Countertops	General Contractor
Attorneys	Custom Home Design	Geothermal Heating/Cooling/Hot Water
Audio/Video Systems	Customer Relations Consultant	Gifts
Autos & Trucks - New / Used / Commercial	Deck & Patio Construction	Glass & Mirrors
Autos & Trucks - Parts / Service / Repairs	Dentist	Graphic Designers
Autos & Trucks - Sales / Leasing / Rental	Design Consulting	Gutters
Banks	Designers	Gutters & Downspouts
Basement Design/Finish	Designers - Homes & Buildings	Handrails
Bath Sales/Services	Displays & Exhibits	Handrails/Highway Guardrails
Billiards	Doors - Sales/Service/Repair	Handyman
Building Contractors - Commercial	Drafting Services	Hardware
Building Contractors - General	Drywall Contractors & Supplies	Heating Contractors
Building Contractors - Log Homes	Duct Design	HOA Consulting & Management
Building Contractors - Manufactured/Pre-Fab	Earth Moving Contractors	Home Automation Services
Building Contractors - Multi-Family	Electric Companies	Home Entertainment Systems/Services
Building Contractors - Remodeling	Electrical Contractors & Supplies	Home Improvement
Building Contractors - Residential	Elevator Contractor	Hot Tubs/Saunas/Spas/Steamers/ Pools
Building Contractors - Semi-Custom/Custom	Employment Services - Permanent & Temporary	Hotels
Building Contractors - Single Family	Energy Efficiency Programs	HVAC Wholesaler
Building Franchise	Engineered Wood Products	Hydronic Heating
Building Materials & Supplies	Engineers - Civil	Indoor Air Quality Solutions
Business Consulting	Engineers - Consulting/Land Planning	Inspection Services
Cabinets	Engineers - Drainage	Installations Coordinations
Cabinets/Countertops	Engineers - Electrical	Insulation - Services & Supplies
Cable Companies	Engineers - Environmental	Insurance - Builder's Risk
Carpenters	Engineers - Geotechnical	Insurance - Commercial
Carpet Contractors/Suppliers	Engineers - Materials Testing & Inspection	Insurance - Group Health
Catering	Engineers - Soils	Insurance - Life & Disability
Cement Products	Engineers - Structural	Insurance - Property & Casualty
Central Vacuum Systems	Engineers - Traffic & Transportation	Insurance - Workers Compensation
Cleaning Services & Supplies	Entertainment	Insurance/Dental
Closet Systems	Environmental Assessments	Intercoms
Commercial Development	Equipment Financing	Interior Designers/Decorators
Commercial Lenders	Equipment Rentals & Leasing	Internet Services
Computer Networking Services	Equipment Sales & Service	Investments
Computer Sales & Services	Equity Financing	Irrigation Systems
Concrete Block	Escrow Services	Kiosk Program
Concrete Box Culverts	Estate & Financial Planning	Kitchen & Bath - Design/Planning/Installation
Concrete Curbs & Gutters	Event Planning & Entertainment	Kitchen Remodeling
Concrete- Decorative Overlay	Event Services	Land - Raw
Concrete Flatwork	Excavating	Land Development - Commercial
Concrete Foundations	Faux Painting	Land Development - Consultants
Concrete Pavers	Fence Contractors/Suppliers	Land Development - Management
Concrete Products	Financial Consultants & Planning	Land Development - Residential
Concrete Ready-Mix	Fireplace Sales/Services/Supplies	Land Planning
		Land Reclamation/Erosion Control

Land -Sub-dividers  
Landfill/Transfer Station  
Landscape Architects  
Landscape Contractors  
Landscape Maintenance  
Landscape Materials & Supplies  
Landscape Renovation  
Landscape - Ponds / Lakes  
Landscaping - Water Features  
Landscaping - Xeriscape  
Legal Services  
Lighting Control  
Lighting Designs & Consulting  
Lighting Fixtures/Supplies/Repairs  
Lightning Protection Systems  
Loans  
Lumber  
Management - Consulting  
Marble & Granite  
Marketing  
Marketing Research & Analysis  
Masonry Contractors  
Masonry Supplies  
Media Services  
Metal Buildings - Pre-engineered  
Metal Fabrication  
Millwork  
Model Home Merchandising  
Mortgage Banker/ Loans  
Mortgage Brokers  
Moving Services  
Murals  
Newspapers  
Nurseries  
Office Equipment Sales/Service/Supplies  
Ornamental Iron  
Paint & Decorating Contractors/Supplies  
Painting - Interior/Exterior  
Paving Contractors  
Photography  
Pipe Line Contractors  
Plumbing Contractors  
Plumbing Fixtures/Supplies  
Portable Restrooms  
Printers  
Promotional Products  
Property Maintenance/Management

Public Relations  
Publicity & Promotions  
Publishing  
Radio Stations  
Railroad Ties  
Real Estate - Brokers  
Real Estate - Closing Services  
Real Estate - Commercial Sales  
Real Estate - Consultants  
Real Estate - Loans  
Real Estate - New Home Sales  
Real Estate - Property Management  
Real Estate - Relocation Services  
Real Estate - Residential Sales  
Recycling  
Remodelors  
Residential Electrical Design  
Restaurant  
Restoration  
Retaining Walls  
Road Building Contractors  
Roof Trusses  
Roofing Contractors  
Roofing Manufacturers  
Roofing Supplies  
Safety  
Safety Handrails  
Sales Training  
Sanitation & Waste Removal  
Security Services/Supplies  
Security Systems & Alarms  
Sheet Metal Contractors  
Sheet Metal Fabrication  
Shower Doors  
Siding Contractors  
Siding Manufacturers  
Sign Installation  
Signs & Banners  
Skid-Steer Loader Services  
Skylights  
Smoke, Water & Mold Damage Restoration  
Snow Removal  
Sound Attenuation  
Special / Metro District Consulting  
Sprinkler Systems  
Stair Builders  
Stair Parts

Steel Beams & Products  
Stone - Synthetic  
Stone Veneer  
Storage Sheds/Buildings  
Stormwater Management  
Structural Repair  
Stucco Contractors & Supplies  
Sunrooms  
Surety Bonds  
Surveying  
Synthetic Turf / Artificial Turf  
Tax Services  
Telephone Outside Plant  
Telephone Sales & Services  
Television Stations  
Television Systems & Services  
Tile  
Title Insurance  
Tool Sales  
Training - HOAs & Real Estate Agents  
Trash Removal  
Trenching  
Trenchless Technology  
Underground Utility Locator  
Utilities Companies  
Utilities/Utilities Installation Contractors  
Wall Coverings  
Wall Panels  
Warranty  
Web Site Development  
Web Site Hosts  
Welding  
Window Cleaning  
Window Coverings  
Window Distributors  
Window Manufacturing  
Window Treatment Fabricator  
Windows Sales/Services  
Wine Cellars  
Wireless Phones/Services  
Wireless/Data Communications  
Wiring  
Wood Restoration

**Please make these changes for the following Member Company**

Company \_\_\_\_\_

Contact \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_